

Location: BLG Farms - 166 Charlton Rd, Ballston Spa, NY 12020



# AGENDA - Friday 23rd

FROM 12.00 AM ON (@BLG FARM)
Registration, Camp set up

**2.00 - 2.15 PM** (@ELLMS FAMILY FARM) Welcome and presentation of the program

### 2.15 - 5.00 PM VARIOUS PRESENTATIONS:

**2.15 - 3.00 PM (@ELLMS FAMILY FARM)**The Mangalitsa Breed
By Barbara Meyer zu Altenschildesche

**3.00 - 3.30 PM (@ELLMS FAMILY FARM)**Bruce & Diane sharing their Mangalitsa journey
By Bruce & Diane Steele of Winfield Farms, CA

## 15 MIN SHORT BREAK

### 3.45 - 4.15 PM (@ELLMS FAMILY FARM)

"The challenges of marketing Mangalitsa, a lard breed pig" Ways to up-sell the fat to specific markets. by *Eric Shevchenko* 

**4.15 - 5.00 PM** (@ELLMS FAMILY FARM) Questions & Answers

# - CHANGING LOCATION -

**5.30 - 8.00 PM (@BLG FARM)** Pot-Luck Dinner at BLG Farm

8.00 - 10.00 PM (@BLG FARM) Bonfire / Kids Activities at BLG Farm

Kids activity through out the day!







# AGENDA - Saturday 24th

### 8.00 AM - 9.00 AM (TOWN HALL)

Registration, meet & greet, Light breakfast

# 9.00 - 9.15 AM (TOWN HALL)

Short welcome and presentation of the program, by Peter

### 9.15 - 12.00 AM VARIOUS PRESENTATIONS:

### 9.15 - 9.45 AM (TOWN HALL)

"The current state of the breed in the US and Europe." by Barbara Meyer zu Altenschildesche

# 9.45 - 10.15 AM (TOWN HALL)

"The need of a Breed Organisation & Register in the US" by Peter Solberg

### **15 MIN BREAK**

### 10.30 - 11.00 AM (TOWN HALL)

"Genetic diversity in Europe and US, imports to the US, breed standards." by Barbara Meyer zu Altenschildesche

# 11.00 - 12.00 AM (TOWN HALL)

Questions & Answers

### 12.00 -13.00 PM (TOWN HALL)

Lunch & Charcuterie tasting

NOTE: For the Charcuterie Tasting/Lunch:

Please bringing some of your products to share!!

# 13.00 - 15.30 PM - VARIOUS PRESENTATIONS ON MARKETING

## 13.00 - 13.30 PM (TOWN HALL)

"Building your brand on a budget - how to utilise free & low cost media sources" by Ellen Cole

# 13.30 - 14.00 PM (TOWN HALL)

"Direct Marketing - Maximising sales to consumers." USDA small cuts, retail and farmers markets, custom whole or half Hogs, by Tania Issa

# 14.00 - 14.30 PM (TOWN HALL)

"Keeping a balance in pricing, market & costs" How to not price yourself out of the market by Eric Shevchenko

# 14.30 - 15.00 PM (TOWN HALL)

Questions & Answers

## **CHANGING OF LOCATION - 30 MIN BREAK**



## **IMPORTANT INFORMATION:**

Please make sure you book your hotel soon, as some other big events are also going on that weekend in the area.

Hotel space is limited!

"Many of hand make light work"

A list will be added, please participate

and fill in what you could do /would

love to do.

Please let Barbara know if & what you would love to share.

We all have stories that are helpful to others!

mangalitsa.usa@gmail.com

### LOCATIONS

BLG FARMS 166 Charlton Rd, Ballston Spa, NY 12020 PETER SOLBERG

Phone 518-930-1455

ELLMS FAMILY FARM 448 Charlton Rd, Ballston Spa, NY

Town OF BALLSTON TOWN HALL 323 Charlton Rd, Ballston Spa, NY 12020

# AGENDA - Saturday 24th - 2nd Part

### 16.00 - 17.00 PM VARIOUS TALKS (@BLG FARM)

A, WHAT DO TO WITH THE WHITE GOLD: SWEET & SALTY LARD

By Barbara Meyer zu Altenschildesche

B, ELLEN SHARES ABOUT HER MANGALITSA-SOAP BUSINESS

By Ellen Cole

C, FIELD EDUCATION - PASTURING

Fencing, water, housing, farrowing

By Peter Solberg

17.00 - 18.00 PM TIME TO BUILD RELATIONSHIPS / BLG FARM-TOUR (@BLG FARM)

18.00 - 20.00 PM DINNER / BBQ (@BLG FARM)

**20.00** PM BONFIRE / THE MANGALITSA MOVIE By Anna Melocco (@BLG FARM)

# AGENDA - Sunday 25th

8.00 - 9.00 AM (TOWN HALL)

Light Breakfast

9.00 - 10.00 AM (TOWN HALL)

USDA Farm Premise ID, Ear tagging System, DNA samples GeneSeek By Peter Solberg

10.00 - 11.00 PM (TOWN HALL)

Questions & Answers (On all subjects from the last days)

### **CLEANING UP TOGETHER!!** - TIME TO BUILD RELATIONSHIPS

### **IMPORTANT INFORMATION:**

Let's do this together as one big Manga-Family and serve each other, so that the costs can be kept low and we all can enjoy the time together. Donations and Volunteers are needed, to achieve that!

A list with things we need your help with, will be send out also, please participate and fill in what you could do/would love to do.

Please send an email to Peter mangalitsa2019@gmail.com when you want to attend the Mangalitsa Breeder Meeting 2019.

Greets and see you soon, Barbara Meyer zu Altenschildesche & Peter Solberg